25 September 2014 SMIC (981.HK) Being profitable for successively nine quarters

HONG KONG | TMT | Semiannual report review

According to the semi-annual report of 2014 of SMIC, its revenue has reached 962 million US\$ (same as below), decreasing 7.72% year on year. Net profit attributable to shareholders is 77.06 million, decreasing 66.43% year on year. Among which the revenue of 2Q14 is 511 million, decreasing 5.53% year on year, but increasing 13.36% quarter on quarter. Net profit attributable to the shareholders is 56.8 million, decreasing 180.35% quarter on quarter.

After excluding Wuhan Xinxin, the revenue of the second quarter even creates a new high and is profitable for successively nine quarters. The gross profit margin of 27.98% for a single quarter also reaches the top since 2005, increasing 6.7 percentage points comparing with that of the last quarter. Generally speaking, the increase in its revenue is mainly due to the raise in the capacity utilization, which increased from 84.2% of the first quarter to 94.6% of the second quarter. Besides benefiting from the capacity utilization, improvements in product structure, operation efficiency and cost control are also contributable to the increase of profitability.

In early July, Qualcomm of America and SMIC announced jointly that they would cooperate with each other concerning 28nm wafer production. Qualcomm is the market leader of global mobile communication field. Snapdragon processor is its core product, being wildly used by manufacturers of smart phone. Now it is mainly delivered to TSMC, the leading company of wafer foundry services. Through cooperation, we anticipate to strengthen the strategic relationship of both sides and improve the maturity of the production line of 28NM processing of SMIC. Considering its lower production cost than TSMC and the industry chain of smart phone transferring to the mainland, the production of 28NM processing may rapidly increase at that time so as to further promote the profitability of the company.

Chip localization has a great potential to improve. In 2012, the imported chip from China accounted for 56% of the total global demand, while its self-sufficiency rate was only 11%. Mainland corporations like Huahong Grace are capability-limited with backward craftsmanship. Thus, SMIC is expected to win more market shares during this round of the rapid rising course of the domestic integrated circuit industry. Moreover, the government will hopefully give more support to integrated circuit industry like the national integrated circuit industry supporting fund. From this trend, domestic integrated circuit industry will hopefully enter a new round of development phase. As a leader in the manufacturing link in the sector, SMIC is expected to benefit obviously from this process.

Investment Action

The company's long-, medium- and short-term strategies are all going smoothly. More advanced workmanship will usher in the medium- and long-term growths. The broader market of the mainland and booming communications industry will still sustain the medium- and short-term growths. In addition, the industry is booming and there may be some supporting policies. Therefore, as the biggest leading company of wafer foundry services with the most advanced technology in mainland, the company is expected to be benefited continuously and enter a new profitable channel constantly. We fix the company stock's target price at HK\$ 1 with 1.35X 2015BVPS. We upgrade it "Buy" rating.

Key Financial Summary					
FYE	12/12	12/13	12/14F	12/15F	
Turnover (USD mn)	1,702	2,069	2,020	2,424	
Net Profit, adj. (USD mn)	16	173	161	207	
EPS, adj. (USD)	0.001	0.005	0.005	0.006	
P/E (X)	100.6	20.4	21.7	17.0	
BVPS (USD)	0.07	0.08	0.09	0.10	
P/B (X)	1.40	1.30	1.10	1.00	
DPS (USD)	0.00	0.00	0.00	0.00	
Div. Yield	0.0%	0.0%	0.0%	0.0%	

Source: Bloomberg, PSR est.

*All multiples & yields based on current market price



Rating :



Upgrade to Buy	
Target Price (HKD)	1.00
Forecast Dividend (RMB)	0.00
Closing Price (HKD)	0.78
Potential Upside	28.2%

Company Description

Semiconductor Manufacturing Int'l Corp. (SMIC) is one of the major suppliers of pure wafers on the global semiconductor market, with the largest scale and most advanced technology of integrated circuit wafer foundry in mainland China. It listed on the Hong Kong Stock Exchange in March2004. SMIC provides foundry and technology services of wafers ranging from 0.35µm to 40nm to customers worldwide.



Major Shareholders

1.Datang Telecom Technology & Industry Holdings Co., Ltd.	19.70%
2.China Investment Corporation	12.02%

Valuation Method

P/B

Analyst

Fan Guohe

fanguohe@phillip.com.cn

SMIC (981.HK) 25 September 2014



Being profitable for successively nine quarters

According to the semi-annual report of 2014 of SMI, its revenue for the first half year has reached 962 million, decreasing 7.72% year on year. Net profit attributable to shareholders is 77.06 million, decreasing 66.43% year on year. Among which the revenue of the second quarter is 511 million, decreasing 5.53% year on year, but increasing 13.36% quarter on quarter. Net profit attributable to the shareholders is 56.8 million, decreasing 24.67% year on year, but increasing 180.35% quarter on quarter. However, after excluding Wuhan Xinxin, the revenue of the second quarter has even created a new high and is profitable for successively nine quarters. The gross profit margin of 27.98% for a single quarter also reaches the top since 2005, increasing 6.7 percentage points comparing with that of the last quarter.

Figure 1. SMIC has achieved consecutive 9 quarterly profit

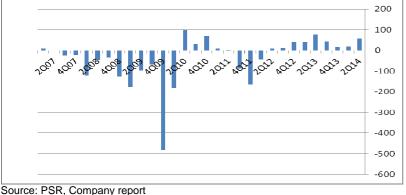
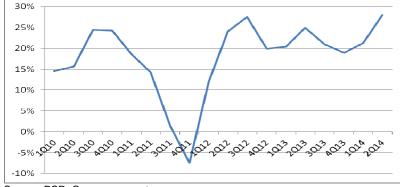


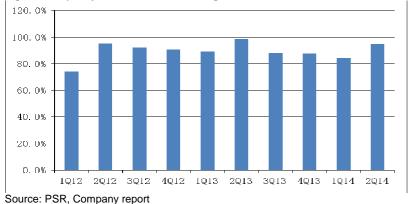
Figure 2. Gross margin recovered to higher level



Source: PSR, Company report

Overall speaking, the increase in its revenue is mainly due to the raise in the capacity utilization. The utilization of the second quarter has increased to 94.6% from 84.2% of the first quarter. The shipment quantity has also increased 11.5% comparing with that of the last quarter. Besides benefiting from the capacity utilization, improvements in product structure, operation efficiency and cost control are also contributable to the increase of profitability.





PhillipCapital Your Partner In Finance Phillip Securities (Hong Kong) Ltd

It is worth mentioning that the increase of mainland clients is one of the main contributors to the performance. The proportion of the mainland clients of the company has increased to 44.4%, surpassing the other regions for the first time and becoming the largest region. We believe that the emerging of IC design in the mainland will become an important driving force for the growth of the company. As the largest chip manufacturer in the mainland, the company enjoys local advantages as well. In the future, the company will hopefully benefit from the rising of domestic IC industry chain continuously.





The product structure may constantly be improved

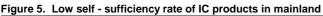
Although the strategy is shifted from technology-oriented to product-oriented, the improvement of product structure still maintains one of the main motivations for the growing of the performance of the company. In the first half year, the proportion of 40nm has increased. In the second quarter, its proportion has increased to 13.2%, higher than 12% of the whole year of 2013 and 9.8% of the first quarter of this year. We expect that at the end of the year, the proportion may increase to about 18%.

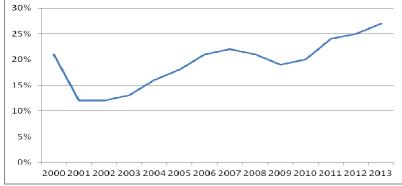
Besides, the 28NM processing is believed to be produced massively at the end of the year or at the beginning of next year. In early 2014, the company became the first foundry providing 28NM processing chip in the mainland. In early July, Qualcomm of America and SMIC announced jointly that they would cooperate with each other concerning 28nm wafer production. SMIC will manufacture Snapdragon processor exclusively designed for mobile terminal for Qualcomm in mainland. According to the management of SMIC, the relevant income may be recorded at the beginning of 2015.

Qualcomm is the market leader of global mobile communication field. It has strong technical reserve in CDMA and LTE 4G. In the first quarter of 2014, its global base band market share has reached 66%, far more than 15% of the No.2 Media Tek. Snapdragon processor is its core product, being wildly used by manufacturers of smart phone. Now it is mainly delivered to TSMC, the leading company of wafer foundry services. Through cooperation, we anticipate to strengthen the strategic relationship of both sides and improve the maturity of the production line of 28NM processing of SMIC. Considering its lower production cost than TSMC and the industry chain of smart phone transferring to the mainland, the production of 28NM processing may rapidly increase at that time so as to further promote the profitability of the company.

Benefit from import substitution and supporting policies

The proportion of sales volume of the down-stream products of domestic integrated circuit has reached 33%, becoming the largest market in the world. However, the self-sufficiency rate of domestic integrated circuit is only 27%. Among which the chip localization has more potential to grow. In 2012, the imported chip of China accounted for 56% of the total global demand, but the self-sufficiency rate was only 11%.





Source: WSTS, CSIA, PSR

It is worth mentioning that mainland corporations like Huahong Grace are capabilitylimited with backward craftsmanship. Thus, SMIC is expected to win more market shares during this round of the rapid rising course of the domestic integrated circuit industry.

Moreover, for the rising of Chinese integrated circuit industry, manufacture is the key. But this field is often depending on great investment, so policy supporting is essential. Considering the previous prism gate affair and national information security, we hold that in the future the government will hopefully launch more supporting policies for integrated circuit industry. It is reported that the general development guidelines of integrated circuit are going to be issued. The Ministry of Telecommunications takes the lead to design the supporting fund scenario for national integrated circuit industry. It is said that the amount of the first supporting fund of this year will increase to RMB130-150 billion from previous plan of 100-120 billion. From this trend, domestic integrated circuit industry will hopefully enter a new developing phase. As the leader in manufacture link, SMIC is expected to obviously benefit from this process.

Catalyst

Launch of the industrial supporting policies; Mass production of advanced technology in advance.

Risks

Severer competition among the industry; Depreciation increase affecting the improvement of profitability.





Phillip Securities (Hong Kong) Ltd

Periodicity:	2011	2012	2013	2014F	2015F
Valuation Ratios					
Price Earnings	-	100.6x	20.4x	21.7x	17.0x
Price to Book	1.2x	1.4x	1.3x	1.1x	1.0x
Per share data(US\$)					
EPS Adjusted	(0.01)	0.001	0.005	0.005	0.006
Book Value Per Share	0.08	0.07	0.08	0.09	0.10
Growth & Margin					
Revenue growth	-13.9%	29.0%	21.6%	-2.4%	20.0%
Operating profit growth	-	-	1040.5%	8.0%	26.0%
Net profit growth	-	-	991.1%	-6.9%	28.3%
Gross Margin	7.7%	20.5%	21.2%	25.5%	26.0%
Operating Margin	-13.6%	1.0%	9.0%	10.0%	10.5%
Net Profit Margin	-18.7%	1.3%	8.4%	8.0%	8.5%
Key ratios					
Return on Assets	-6.5%	0.6%	4.0%	3.2%	3.7%
Return on Equity	-11.2%	1.0%	7.1%	5.6%	6.4%
Liability ratio	39.75%	44.11%	42.67%	41.75%	41.50%
Effective Tax Rate	0.0%	0.0%	2.2%	2.4%	2.4%
Income Statement(US\$: mn)					
Revenue	1,319	1,702	2,069	2,020	2,424
- Cost of Goods Sold	1,218	1,353	1,631	1,505	1,794
Gross Income	102	349	438	515	630
- Selling, General & Admin Expenses	281	332	319	313	376
Operating Income	-180	16	187	202	255
Pretax Income	-179	13	179	165	212
- Income Tax Expense	83	-9	4	4	5
Net Income Adjusted*	-247	16	173	161	207



PhillipCapital Your Partner In Finance Phillip Securities (Hong Kong) Ltd



PHILLIP RESEARCH STOCK SELECTION SYSTEMS

Total Return	Recommendation	Rating	Remarks
>+20%	Buy	1	>20% upside from the current price
+5% to +20%	Accumulate	2	+5% to +20% upside from the current price
-5% to +5%	Neutral	3	Trade within ± 5% from the current price
-5% to -20%	Reduce	4	-5% to -20% downside from the current price
<-20%	Sell	5	>20% downside from the current price

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation

GENERAL DISCLAIMER

This publication is prepared by Phillip Securities (Hong Kong) Ltd ("Phillip Securities"). By receiving or reading this publication, you agree to be bound by the terms and limitations set out below.

This publication shall not be reproduced in whole or in part, distributed or published by you for any purpose. Phillip Securities shall not be liable for any direct or consequential loss arising from any use of material contained in this publication.

The information contained in this publication has been obtained from public sources which Phillip Securities has no reason to believe are unreliable and any analysis, forecasts, projections, expectations and opinions (collectively the "Research") contained in this publication are based on such information and are expressions of belief only. Phillip Securities has not verified this information and no representation or warranty, express or implied, is made that such information or Research is accurate, complete or verified or should be relied upon as such. Any such information or Research contained in this publication is subject to change, and Phillip Securities shall not have any responsibility to maintain the information or Research made available or to supply any corrections, updates or releases in connection therewith. In no event will Phillip Securities be liable for any special, indirect, incidental or consequential damages which may be incurred from the use of the information or Research made available, even if it has been advised of the possibility of such damages.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this material are as of the date indicated and are subject to change at any time without prior notice.

This material is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this material may not be suitable for all investors and a person receiving or reading this material should seek advice from a financial adviser regarding the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

This publication should not be relied upon as authoritative without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this publication has been made available constitutes neither a recommendation to enter into a particular transaction nor a representation that any product described in this material is suitable or appropriate for the recipient. Recipients should be aware that many of the products which may be described in this publication involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of a security. Any decision to purchase securities mentioned in this research should take into account existing public information, including any registered prospectus in respect of such security.

Disclosure of Interest

Analyst Disclosure: Neither the analyst(s) preparing this report nor his associate has any financial interest in or serves as an officer of the listed corporation covered in this report.

Firm's Disclosure: Phillip Securities does not have any investment banking relationship with the listed corporation covered in this report nor any financial interest of 1% or more of the market capitalization in the listed corporation. In addition, no executive staff of Phillip Securities serves as an officer of the listed corporation.

Availability

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

Information contained herein is based on sources that Phillip Securities (Hong Kong) Limited ("PSHK") believed to be accurate. PSHK does not bear responsibility for any loss occasioned by reliance placed upon the contents hereof. PSHK (or its affiliates or employees) may have positions in relevant investment products. For details of different product's risks, please visit the Risk Disclosures Statement on http://www.phillip.com.hk.

© 2014 Phillip Securities (Hong Kong) Limited

Contact Information (Regional Member Companies)



SINGAPORE Phillip Securities Pte Ltd

Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101 Tel : (65) 6533 6001 Fax : (65) 6535 6631 Website: www.poems.com.sg

HONG KONG

Phillip Securities (HK) Ltd Exchange Participant of the Stock Exchange of Hong Kong 11/F United Centre 95 Queensway Hong Kong Tel (852) 22776600 Fax (852) 28685307 Websites: www.phillip.com.hk

> INDONESIA PT Phillip Securities Indonesia ANZ Tower Level 23B, JI Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel (62-21) 57900800 Fax (62-21) 57900809 Website: www.phillip.co.id

THAILAND Phillip Securities (Thailand) Public Co. Ltd 15th Floor, Vorawat Building,

849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel (66-2) 6351700 / 22680999 Fax (66-2) 22680921 Website www.phillip.co.th

UNITED KINGDOM

King & Shaxson Capital Limited 6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel (44-20) 7426 5950 Fax (44-20) 7626 1757 Website: www.kingandshaxson.com

> AUSTRALIA PhillipCapital Australia Level 12, 15 William Street,

Melbourne, Victoria 3000, Australia Tel (613) 96188238 Fax (613) 92002272 Website: www.phillipcapital.com.au

MALAYSIA

Phillip Capital Management Sdn Bhd B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel (603) 21628841 Fax (603) 21665099 Website: www.poems.com.my

> JAPAN PhillipCapital Japan K.K. Nagata-cho Bldg., 8F, 2-4-3 Nagata-cho, Chiyoda-ku, Tokyo 100-0014 Tel (81-3) 35953631 Fax (81-3) 35953630 Website:<u>www.phillip.co.jp</u>

CHINA Phillip Financial Advisory (Shanghai) Co. Ltd No 436 Hengfeng Road, Greentech Unit 604, Postal code 200070 Tel (86-21) 51699400 Fax (86-21) 63532643 Website: www.phillip.com.cn

FRANCE

King & Shaxson Capital Limited 3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel (33-1) 45633100 Fax (33-1) 45636017 Website: www.kingandshaxson.com

UNITED STATES

Phillip Futures Inc 141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1.312.356.9000 Fax +1.312.356.9005