# PhillipCapital

# Xinjiang Goldwind (2208.HK)

# **Maintaining High Sales Volume**

Hong Kong | New Energy | Update Report

# Results continued to high growth

The company reported revenue of RMB18.544 billion in the first three quarters, representing a growth of 74.61% yoy. Net profit attributable to shareholders grew by 76.4% yoy to RMB2.108 billion. In 2015, the company reported a significant increase in both its revenue and net profit. Its reported revenue in Q3 was RMB9.115 while its net profit attributable to shareholders was RMB862 million. Both were mostly flat compared with the same period of last year. The company's results started to rebound since the second half of last year and it is still maintaining a relatively high growth rate. The company expects that its annual profit will grow by 50-100% to approximately RMB2.745 billion to RMB3.659 billion.

# 2016 sales volume expected to growth

As the grid price will gradually decline in future, each wind power operator may speed up its power installation so that it can achieve a higher grid price for the newly installed capacity. In the near term, the sales volume of the company's wind turbine and components is expected to grow but is expected to decrease in the long run. However, the company will search for new opportunities of the industry in the coming years.

# **Valuation**

Being one of industry leaders in the wind turbine manufacturing and sales, the company is still able to deliver a high profit growth in 2015. It is expected that the sales volume of wind turbines will continue to grow at a steady pace in the coming two years. However, the gross margin may be under pressure. In future, investors may focus on the operation of the company's wind farms and the development of energy internet. The company's share price has tumbled due to the impact from the policy on wind power tariffs. We think that the impact of the policy on the company may not be as significant as market expected. We downgrade the target price to HKD16.7 but remain our "BUY" rating. (Closing price as at 7 Dec 2015)

# 9 December 2015

# **Buy (Upgrade)**

CMP: HKD 13.46

(Closing price as at 7 Dec 2015)

TARGET: HKD 16.70

### **COMPANY DATA**

O/S SHARES(MN): 500 MARTKET CAP (HKD BN): 67.31 52-WK HI/LO (HKD): 10.78/19.78

# SHARE HOLDING PARTTEN, %

China Three Gorges Corporation 24.67

:

## PRICE PERFORMANCE, %

	1MTH	3MTH	1YR
2208HK	-1.18	7.52	20.86
HSI	2.36	0.82	28.22

# **PRICE & HSI**



Source: Phillip Securities (HK) Research

Key Financial Summary FYE	12/13	12/14	12/15F	12/16F
Net Profit, adj. (RMB 000)	428	1,854	3,161	3,712
EPS, adj. (RMB)	0.16	0.68	1.17	1.38
P/E (X)	69.0	16.2	9.4	8.0
BVPS (RMB)	4.96	5.48	6.05	6.73
P/B (X)	2.2	2.0	1.8	1.6
DPS (RMB)	0.08	0.40	0.60	0.70
Div. Yield	0.7%	3.6%	5.4%	6.3%
Source: Bloomberg, PSR est.				

\*All multiples & yields based on current market price

Research Analyst **Zhang Kun**(+ 86 21 51699400-104)

zhangkun@phillip.com.cn



# **Financials**

For Financial Summary at the end of report

FYE	FY12	FY13	FY14	FY15F	FY16F
Valuation Ratios					
P/E (X)	183.9	69.0	16.2	9.4	8.0
P/B (X)	2.3	2.2	2.0	1.8	1.6
Dividend Payout ratio	91.67%	50.00%	58.82%	51.28%	50.72%
Dividend Yield	0.50%	0.73%	3.63%	5.44%	6.34%
Per share data (RMB)					
EPS, reported	0.06	0.16	0.68	1.17	1.38
EPS, adj.	0.06	0.16	0.68	1.17	1.38
DPS	0.06	0.08	0.40	0.60	0.70
BVPS	4.79	4.96	5.48	6.05	6.73
Growth					
Revenue	-12.0%	8.7%	44.1%	44.1%	5.6%
Net Income, adj.	-74.8%	179.4%	333.5%	70.5%	17.4%
Key Ratios					
Current ratio	192.18%	161.98%	125.87%	132.62%	140.53%
Gross profit margin	14.19%	20.12%	25.99%	24.37%	24.51%
Return on average equity	1.19%	3.26%	13.15%	14.13%	13.79%
Liability/asset	58.99%	60.98%	59.04%	61.32%	60.17%
Income statement (thousand RMB)	FY12	FY13	FY14	FY15F	FY16F
Operating revenue	11,225	12,196	17,573	25,319	26,733
Profit before tax	207	506	2,109	3,596	4,223
Net profit attributable to equity holders	153	428	1,854	3,161	3,712
Source: PSR					

Source: PSR

(Financial figures as at 7 Dec 2015)



lotal Returns	Recommendation	Rat
> +20%	Buy	1
+5% to +20%	Accumulate	2
-5% to +5%	Neutral	3
-5% to -20%	Reduce	4
<-20%	Sell	5

# Remarks

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk rew and profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation



#### PHILLIP RESEARCH STOCK SELECTION SYSTEMS

Total Return	Recommendation	Rating	Remarks
>+20%	Buy	1	>20% upside from the current price
+5% to +20%	Accumulate	2	+5% to +20%upside from the current price
-5% to +5%	Neutral	3	Trade within ± 5% from the current price
-5% to -20%	Reduce	4	-5% to -20% downside from the current price
<-20%	Sell	5	>20%downside from the current price

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation

#### **GENERAL DISCLAIMER**

This publication is prepared by Phillip Securities (Hong Kong) Ltd ("Phillip Securities"). By receiving or reading this publication, you agree to be bound by the terms and limitations set out below.

This publication shall not be reproduced in whole or in part, distributed or published by you for any purpose. Phillip Securities shall not be liable for any direct or consequential loss arising from any use of material contained in this publication.

The information contained in this publication has been obtained from public sources which Phillip Securities has no reason to believe are unreliable and any analysis, forecasts, projections, expectations and opinions (collectively the "Research") contained in this publication are based on such information and are expressions of belief only. Phillip Securities has not verified this information and no representation or warranty, express or implied, is made that such information or Research is accurate, complete or verified or should be relied upon as such. Any such information or Research contained in this publication is subject to change, and Phillip Securities shall not have any responsibility to maintain the information or Research made available or to supply any corrections, updates or releases in connection therewith. In no event will Phillip Securities be liable for any special, indirect, incidental or consequential damages which may be incurred from the use of the information or Research made available, even if it has been advised of the possibility of such damages.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this material are as of the date indicated and are subject to change at any time without prior notice.

This material is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this material may not be suitable for all investors and a person receiving or reading this material should seek advice from a financial adviser regarding the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

This publication should not be relied upon as authoritative without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this publication has been made available constitutes neither a recommendation to enter into a particular transaction nor a representation that any product described in this material is suitable or appropriate for the recipient. Recipients should be aware that many of the products which may be described in this publication involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of a security. Any decision to purchase securities mentioned in this research should take into account existing public information, including any registered prospectus in respect of such security.

# Disclosure of Interest

Analyst Disclosure: Neither the analyst(s) preparing this report nor his associate has any financial interest in or serves as an officer of the listed corporation covered in this report.

Firm's Disclosure: Phillip Securities does not have any investment banking relationship with the listed corporation covered in this report nor any financial interest of 1% or more of the market capitalization in the listed corporation. In addition, no executive staff of Phillip Securities serves as an officer of the listed corporation.

# Availability

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

Information contained herein is based on sources that Phillip Securities (Hong Kong) Limited ("PSHK") believed to be accurate. PSHK does not bear responsibility for any loss occasioned by reliance placed upon the contents hereof. PSHK (or its affiliates or employees) may have positions in relevant investment products. For details of different product's risks, please visit the Risk Disclosures Statement on http://www.phillip.com.hk.

© 2015 Phillip Securities (Hong Kong) Limited



# **UPDATE REPORT**

#### **Contact Information (Regional Member Companies)**

#### SINGAPORE

#### **Phillip Securities Pte Ltd**

250 North Bridge Road, #06-00 Raffles City Tower, Singapore 179101 Tel: (65) 6533 6001 Fax: (65) 6535 3834

www.phillip.com.sg

#### INDONESIA

# **PT Phillip Securities Indonesia**

ANZ Tower Level 23B, Jl Jend Sudirman Kav 33A, Jakarta 10220, Indonesia Tel (62) 21 5790 0800 Fax: (62) 21 5790 0809

www.phillip.co.id

#### **THAILAND**

# Phillip Securities (Thailand) Public Co. Ltd.

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel (66) 2 2268 0999 Fax: (66) 2 2268 0921 www.phillip.co.th

#### **UNITED STATES**

#### Phillip Futures Inc.

141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel (1) 312 356 9000 Fax: (1) 312 356 9005

#### MALAYSIA

# Phillip Capital Management Sdn Bhd

B-3-6 Block B Level 3, Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel (60) 3 2162 8841 Fax (60) 3 2166 5099 www.poems.com.my

### CHINA

# Phillip Financial Advisory (Shanghai) Co. Ltd.

No 436 Heng Feng Road, Green Tech Tower Unit 604 Shanghai 200 070

Tel (86) 21 5169 9400 Fax: (86) 21 6091 1155 www.phillip.com.cn

# FRANCE

#### King & Shaxson Capital Ltd.

3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France

Tel (33) 1 4563 3100 Fax: (33) 1 4563 6017 www.kingandshaxson.com

#### **AUSTRALIA**

# PhillipCapital Australia

Level 12, 15 William Street, Melbourne, Victoria 3000, Australia Tel: (61) 3 9618 8238 Fax: (61) 3 9200 2277 www.phillipcapital.com.au

#### HONG KONG

# Phillip Securities (HK) Ltd

11/F United Centre 95 Queensway Hong Kong Tel (852) 2277 6600 Fax: (852) 2868 5307 www.phillip.com.hk

#### JAPAN

# Phillip Securities Japan, Ltd

4-2 Nihonbashi Kabutocho, Chuo-ku Tokyo 103-0026 Tel: (81) 3 3666 2101 Fax: (81) 3 3664 0141 www.phillip.co.jp

# INDIA

# PhillipCapital (India) Private Limited

No. 1, 18th Floor, Urmi Estate, 95 Ganpatrao Kadam Marg, Lower Parel West, Mumbai 400013 Tel: (9122) 2300 2999 Fax: (9122) 6667 9955 www.phillipcapital.in

# UNITED KINGDOM

# King & Shaxson Ltd.

6th Floor, Candlewick House, 120 Cannon Street London, EC4N 6AS Tel (44) 20 7929 5300 Fax: (44) 20 7283 6835

www.kingandshaxson.com

#### SRI LANKA

# **Asha Phillip Securities Limited**

Level 4, Millennium House, 46/58 Navam Mawatha, Colombo 2, Sri Lanka Tel: (94) 11 2429 100 Fax: (94) 11 2429 199

www.ashaphillip.net/home.htm