SPC (002573.SZ)

Has Started the Employee Stock Ownership Plan of Phase III, and Is Optimistic about the Company's Long-term Development Hong Kong |Environmental protection| Company report

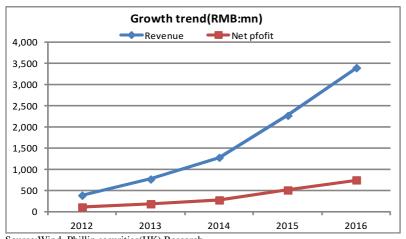
Summary of Investment

-The fourth batch of environmental protection supervision and examination has been started, and some very strict polices forced the demand for smoke-gas treatment to be rapidly released

-Long-term development room has been opened, by virtue of advanced treatment technology and accelerated arrangements of non-electric power sectors at home and abroad.

Increase of Operating Cost and Financial Expense Retarded the Profit Increase Rate

The prediction for the first half year of 2017 published by the Company indicates that the operating revenue increased by 42.63% year on year to RMB1.549 billion, but the net profit attributable to the parent company increased by 17.44% year on year to RMB0.315 billion. The profit increase was less than the revenue increase, because firstly, the cost had increased due to increase of construction business volume, and secondly, the newly added bank loan and green bonds had resulted in that the financial expense increased by 6.46 times year on year. According to the guidance in the Stock Option Incentive Plan of 2014, the net profit increase rates from 2015 to 2017 were no less than 85%, 170% and 270%, respectively (based on the net profit of 2014 RMB0.271 billion); the result growth objectives of 2015 and 2016 were achieved, and it is expected that the net profit of 2017 can exceed RMB1 billion, a year-on-year increase of 34.4%.



Source:Wind, Phillip securities(HK) Research



18 August 2017

Buy

CMP RMB18.31 (Closing price as at 16 Aug 2017) TARGET RMB 24.0(31%)

COMPANY DATA

O/S SHARES (MN) :	1,073
MARKET CAP (RMBMN) :	19,758
52 - WK HI/LO (RMB):	25.08 / 16.48

SHARE HOLDING PATTERN • %

Beijing century land and holding	45.03
co. LTD	

PRICE PERFORMANCE • %

	1-Month	3-Month	1-Year	
SPC	-0.44	-6.69	6.60	
SSCI	0.90	4.44	4.54	

PRICE VS. SSCI



Source: Phillip Securities (HK) Research

KEY FINANCIALS				
RMBmn	FY15	FY16	FY17E	FY18E
Revenue	2268	3394	4610	5684
Net Profit	507	744	1010	1233
P/E,x	38.1	26.2	19.5	15.9
EPS, RMB	0.48	0.70	0.94	1.15
Р/В, х	6.5	4.9	4.0	3.3
BVPS, RMB	2.8	3.7	4.5	5.5
ROE, %	16.8	18.6	20.8	20.9

Source: Company reports, Phillip Securities Est.

Research Analyst

Wang Yannan (+ 86 21 51699400-107) wangyannan@phillip.com.cn

PhillipCapital

The Employee Stock Ownership Plan of Phase III Was Started

Recently, the Company issued the Employee Stock Ownership Plan of Phase III, in which the total number of participating staff didn't exceed 1,000, accounting for 44% of the total number of the staff in the Company. It is proposed to finance a sum of fund up to RMB0.1 billion, with a lock-in period of 24 months. Besides, different from the previous two phases, the phase-III employee stock ownership plan doesn't involve directors, supervisors and senior managers. The Company implemented two phases of employee stock ownership plans in 2014 and 2016, respectively. The purchase price of the employee stock ownership plan in 2014 was RMB14.2/share, and relevant shares had been totally sold in February 2017; that of the employee stock ownership plan in 2016 was RMB17.44/share, with a lock-in period of 12 months, and relevant shares had been sold in July 2016. Binding staff's interest with corporate interest can contribute to establishing a long effective incentive mechanism, stimulate staff's enthusiasm and release the Company's confidence in its long-term development.

Atmosphere Treatment Has Got Stricter, and Rigorous Environmental Protection Supervision and Examination Have Been Implemented

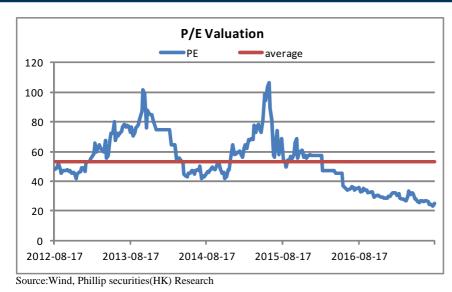
The fourth batch of central environmental protection supervision and examinations has been fully launched, and the atmosphere treatment in Beijing, Tianjin and Hebei listed as emphases in environmental protection supervision and examinations. According to relevant policies, the enterprises not able to complete upgrading, reconstruction and up-to-standard emission before the end of September will be thoroughly closed down, and it is expected that the strict policies concerning environmental protection supervision and examinations in the second half of the year will accelerate the progress of upgrading and reconstruction by industrial enterprises. The Company takes a leading position in the industrial smoke-gas treatment field, based on thermal power, rapidly expanding to non-electric power sectors, and expected rapid development, by benefiting from strict environmental protection policies and the growth of the demand for extra-low emission of non-electric power sectors. In addition, aiming at overseas markets, the Company has started its internationalization. It plans to establish a wholly-owned subsidiary in India with its owned capital RMB3 million to provide products and services to the customer resources in India and the surrounding markets. This is expected to accelerate the Company's overseas expansion progress, and promote its overall competitiveness.

Valuation Rating

Based on the estimate, from 2017 to 2018, the Company's net profit attributable to the parent company will reach RMB1.01/1.23 billion, respectively, equivalent to an EPS of 0.94/1.15, respectively, and a PE of 19.5/15.9, respectively. We give a target price of RMB24.0 and the Buy rating. (Closing price as at 16 Aug 2017)



SPC(002573.SZ) Company report



Risk Warnings

The non-electric power sectors are below expectations;

Environmental protection supervision and examination effect is below expectations;

Fierce competitions in market result in a risk of gross profit decrease;

Financials

FYE	FY14	FY15	FY16	FY17E	FY18E
Valuation Ratios					
P/E	35.9	38.1	26.2	19.5	15.9
P/B	7.5	6.5	4.9	4.0	3.3
Dividend Yield	1.1%	0.5%	0.5%	1.1%	1.1%
Per share data(RMB)	•	<u>+</u>			
EPS,Adj+	0.51	0.48	0.70	0.94	1.15
BVPS	2.43	2.82	3.73	4.53	5.49
Dividend Per Share	0.20	0.10	0.10	0.20	0.20
Growth & Margins(%)	•				
Growth					
Revenue	66.9%	77.6%	49.7%	35.8%	23.3%
Operating income	54.6%	89.6%	43.5%	34.3%	25.0%
Net profit	54.6%	87.5%	46.7%	35.7%	22.1%
Margins		· ·			
Gross profit margin	34.0%	39.0%	37.4%	35.4%	35.8%
Operating profit margin	24.0%	25.6%	24.6%	24.3%	24.6%
Net income margin	21.2%	22.4%	21.9%	21.9%	21.7%
Key Ratios					
ROE(%)	10.4%	16.8%	18.6%	20.8%	20.9%
ROA(%)	5.6%	7.8%	6.6%	8.3%	9.0%
Income Statement(RMBmn)					
Revenue	1,277	2,268	3,394	4,610	5,684
- Cost of Goods Sold	843	1,384	2,125	2,978	3,649
Gross Income	434	884	1,269	1,632	2,035
- Operating Expenses	128	304	436	513	636
Operating Income	306	581	833	1,119	1,399
- Net Non-Operating Losses (Gains)	5	(6)	(58)	(50)	(30)
Pretax Income	301	587	891	1,169	1,429
- Income Tax Expense	25	69	138	150	183
Net profit	271	507	744	1,010	1,233

Source: Company, Phillip Securities (HK) Research Estimates

(Financial figures as at 16 Aug 2016)





PHILLIP RESEARCH STOCK SELECTION SYSTEMS

Total Return	Recommendation	Rating	Remarks
>+20%	Buy	1	>20% upside from the current price
+5% to +20%	Accumulate	2	+5% to +20%upside from the current price
-5% to +5%	Neutral	3	Trade within $\pm 5\%$ from the current price
-5% to -20%	Reduce	4	-5% to -20% downside from the current price
<-20%	Sell	5	>20%downside from the current price

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation

GENERAL DISCLAIMER

This publication is prepared by Phillip Securities (Hong Kong) Ltd ("Phillip Securities"). By receiving or reading this publication, you agree to be bound by the terms and limitations set out below.

This publication shall not be reproduced in whole or in part, distributed or published by you for any purpose. Phillip Securities shall not be liable for any direct or consequential loss arising from any use of material contained in this publication.

The information contained in this publication has been obtained from public sources which Phillip Securities has no reason to believe are unreliable and any analysis, forecasts, projections, expectations and opinions (collectively the "Research") contained in this publication are based on such information and are expressions of belief only. Phillip Securities has not verified this information and no representation or warranty, express or implied, is made that such information or Research is accurate, complete or verified or should be relied upon as such. Any such information or Research contained in this publication is subject to change, and Phillip Securities shall not have any responsibility to maintain the information or Research made available or to supply any corrections, updates or releases in connection therewith. In no event will Phillip Securities be liable for any special, indirect, incidental or consequential damages which may be incurred from the use of the information or Research made available, even if it has been advised of the possibility of such damages.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this material are as of the date indicated and are subject to change at any time without prior notice.

This material is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this material may not be suitable for all investors and a person receiving or reading this material should seek advice from a financial adviser regarding the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

This publication should not be relied upon as authoritative without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this publication has been made available constitutes neither a recommendation to enter into a particular transaction nor a representation that any product described in this material is suitable or appropriate for the recipient. Recipients should be aware that many of the products which may be described in this publication involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of a security. Any decision to purchase securities mentioned in this research should take into account existing public information, including any registered prospectus in respect of such security.

Disclosure of Interest

Analyst Disclosure: Neither the analyst(s) preparing this report nor his associate has any financial interest in or serves as an officer of the listed corporation covered in this report.

Firm's Disclosure: Phillip Securities does not have any investment banking relationship with the listed corporation covered in this report nor any financial interest of 1% or more of the market capitalization in the listed corporation. In addition, no executive staff of Phillip Securities serves as an officer of the listed corporation.

Availability

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

Information contained herein is based on sources that Phillip Securities (Hong Kong) Limited ("PSHK") believed to be accurate. PSHK does not bear responsibility for any loss occasioned by reliance placed upon the contents hereof. PSHK (or its affiliates or employees) may have positions in relevant investment products. For details of different product's risks, please visit the Risk Disclosures Statement on http://www.phillip.com.hk.

© 2017 Phillip Securities (Hong Kong) Limited

Contact Information (Regional Member Companies)



SPC(002573.SZ) Company report

SINGAPORE

Phillip Securities Pte Ltd Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101 Tel : (65) 6533 6001 Fax : (65) 6535 6631 Website: www.poems.com.sg

HONG KONG Phillip Securities (HK) Ltd

Exchange Participant of the Stock Exchange of Hong Kong 11/F United Centre 95 Queensway Hong Kong Tel (852) 22776600 Fax (852) 28685307 Websites: <u>www.phillip.com.hk</u>

INDONESIA

PT Phillip Securities Indonesia

ANZ Tower Level 23B, Jl Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel (62-21) 57900800 Fax (62-21) 57900809 Website:<u>www.phillip.co.id</u>

THAILAND

Phillip Securities (Thailand) Public Co. Ltd

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel (66-2) 6351700 / 22680999 Fax (66-2) 22680921 Website<u>www.phillip.co.th</u>

UNITED KINGDOM

King & Shaxson Capital Limited 6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel (44-20) 7426 5950 Fax (44-20) 7626 1757 Website: www.kingandshaxson.com

AUSTRALIA

PhillipCapital Australia Level 12, 15 William Street, Melbourne, Victoria 3000, Australia Tel (613) 96188238 Fax (613) 92002272 Website: www.phillipcapital.com.au

MALAYSIA

Phillip Capital Management Sdn Bhd B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel (603) 21628841 Fax (603) 21665099 Website: <u>www.poems.com.my</u>

JAPAN

PhillipCapital Japan K.K. Nagata-cho Bldg., 8F, 2-4-3 Nagata-cho, Chiyoda-ku, Tokyo 100-0014 Tel (81-3) 35953631 Fax (81-3) 35953630 Website:www.phillip.co.jp

CHINA

Phillip Financial Advisory (Shanghai) Co. Ltd No 436 Hengfeng Road, Greentech Unit 604, Postal code 200070

Tel (86-21) 51699400 Fax (86-21) 63532643 Website: <u>www.phillip.com.cn</u>

FRANCE

King & Shaxson Capital Limited 3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel (33-1) 45633100 Fax (33-1) 45636017 Website: www.kingandshaxson.com

UNITED STATES Phillip Futures Inc

141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1.312.356.9000 Fax +1.312.356.9005