3 October 2018 Report Review of September 2018



Hong Kong | INVESTNOTES REPORTS REVIEW

Sectors:

Air, Automobiles (ZhangJing) Healthcare, TMT (Eurus Zhou) TMT, Education (Terry Li) Retail, Property (Tracy Ku)

Automobile & Air (ZhangJing)

This month I released 4 updated reports of GAC (2238 HK), SAIC (600104 CH), Dongfeng Group (489 HK) and Tianneng Power (819 HK), which got success by their unique Competitive edge.In 2018H1, Dongfeng reported a basically unchanged revenue, with better-than-expected EPS of RMB0.9364, representing a yoy increase of 14.9%. Sales expenses and financial costs decreased due to the lower advertising fee and exchange profit respectively. We expect Dongfeng Honda is recovering gradually in H2 and DFNissan's capacity expansion planning is also about to be put on the agenda. Overall, we expect the Company's result will maintain steady. In accordance with the latest data, we adjust the company's EPS forecast, and target price to HKD10.6. The "Buy" rating is given.GAC's 2018H1 results were in line with expectations, and sales in July/August 2018 recovered well. It is expected that the Company will maintain steady growth this year under the strong product cycle of the joint venture car companies. We revised the Company's 2018 earnings forecast and introduce the predicted value of 2019. We reaffirm the "Buy" rating with the target price to HKD 11..

Healthcare & TMT (Eurus Zhou)

This month I released 4 equity reports, including CSPC (1093HK), CR Pharma (3320HK), Aier Eye Hospital (300015CH) and Kangmei (600518CH). We tend to highly recommend CR Pharma (3320HK). We tend to highly recommend CR Pharma (3320HK). We tend to highly recommend CR Pharma (3320HK). 18H1 revenue recorded HKD93.7bn up by 13.3%. Gross profit reached HKD16.88bn up by 34.7% with GPM rising by 1ppt, which is mainly due to increasing shares of direct sales to medical institutions. We expect that after the effects of two invoice system fade in 18H2, the distribution business will further rebound. The company implements a number of M&A projects in the field of traditional Chinese medicine and chemical medicine treatment to enrich product mix and expand business layout. We expect Matthew effect in future competition, and the strong will always be strong. The company will continue to maintain its leading position in industry.

TMT & Education (Terry Li)

I released two reports including China Maple Leaf Education (1317.HK) and Wisdom Education (6068.HK). We highly recommend Wisdom Education. Wisdom is operating 7 schools in Dongguan, Huizhou, Jieyang, Weifang, and Panjin and providing private premium education for PRC curriculum programmes, including elementary, middle, high schools. The Group will focus on developing in the Guangdong province, so that it can be benefited from the Guangdong-Hong Kong-Macao Greater Bay Area. Besides, the rise of middle class in China is believed to bring demand for private premium education. Wisdom is able to cope with the upcoming demand, as there are still rooms to expand its schools. And, Wisdom has financed 500 million RMB from Ping An, making it capable of executing M&A in the future.



Retail, Property (Tracy Ku)

This month I released the first coverage report of Sasa(178.hk), and updated report of Mengniu(2319.hk). The former belongs to HK retail industry and the later is one of the market leaders of China's dairy industry. Among the two, I recommend Mengniu. Mengniu's interim revenue increased 17% y.o.y. to RMB34.474 billion. Gross profit margin(GPM) increased 3.6ppt y.o.y to 39.2%. Operating profit margin fell 0.5ppt y.o.y. to 5.6%, mainly due to the sponsorship of World Cup. Net profit increased 38.5% y.o.y. to RMB1.56 billion. Facing the economic slowdown in China, the management team still raised its full-year growth target from the previous low double digit to the medium double digit and revealed that the business performance from July to August was in line with expectations. Facing the risk of competitors launching promotions or increasing discounts, it emphasizes that it will respond to price wars through increasing innovation capabilities and brand investment. I believe that the dairy industry in China is with rigid demand and the impact from economic slowdown is limited. The double-digit growth target for the whole year is still able to meet. We believe that the recovery of raw milk prices in 2H will help its material associate China Modern Dairy (1117) to further reduce its loss. Sales and distribution expenses are expected to be lower than 1H.

Fig 1. Performance of Recommended Stocks



					Price on			Last Month		Closing	
					Recommendation		Expected	Closing	Month	Price	1M Price
Time 2018/9/7	Ticker 2238 HK	Company GAC	Analyst ZJ	Rating Buy	Date 7.64	Price	Return 43.98%	Price 8.29	Return 8.51%	2M ago 8.39	Chg -1.19%
2010/9/7	2236 HK	UAC	Ľ٦	Buy	7.04	11	43.9070	0.29	0.3170	0.39	-1.1970
2018/9/14	600104 CH	SAIC	ZJ	Accumulate	28.23	32.24	14.20%	31.31	10.91%	29.15	7.41%
2018/9/21	489 HK	Dongfeng	ZJ	Buy	7.64	10.6	38.74%	7.87	3.01%	8.64	-8.91%
2018/9/28	819 HK	Tianneng	ZJ	Buy	6.81	8.4	23.35%	6.51	-4.41%	9.75	-33.23%
2018/09/03	1093HK	CSPC	ΕZ	BUY	20.45	24.8	21.27%	16.62	-18.73%	19.80	19.13%
2018/09/06	3320HK	CR Pharma	ΕZ	BUY	12.72	15.2	19.50%	12.42	-2.36%	12.56	1.13%
2018/09/20	300015CH	Aier	ΕZ	BUY	29.07	35.2	21.09%	32.25	10.94%	31.37	-2.73%
2018/09/27	600518CH	Kangmei	ΕZ	BUY	20.83	26.0	24.68%	21.88	5.04%	20.83	-4.80%
2018/9/12	268.HK	Kingdee International	TE	Neutral	8.48	8.74	3.07%	8.52	0.47%	8.94	-4.70%
2018/9/26	2588.HK	BOC Aviation	TE	Accumulate	61.55	70.50	14.54%	60.50	-1.71%	57.50	5.22%
2018/9/14	178HK	Sasa	ТК	Buy	3.89	4.74	21.85%	4.34	11.57%	4.199	3.36%
2018/9/28	2319HK	Mengniu	ТК	Accumulate	25.45	28.5	12	26.05	2.16%	22.65	15.01%

A stock is calculated by RMB yuan.

Source: Company, Phillip Securities Research



PHILLIP RESEARCH STOCK SELECTION SYSTEMS

Total Return	Recommendation	Rating	Remarks
>+20%	Buy	1	>20% upside from the current price
+5% to +20%	Accumulate	2	+5% to +20% upside from the current price
-5% to +5%	Neutral	3	Trade within ± 5% from the current price
-5% to -20%	Reduce	4	-5% to -20% downside from the current price
<-20%	Sell	5	>20% downside from the current price

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation

GENERAL DISCLAIMER

This publication is prepared by Phillip Securities (Hong Kong) Ltd ("Phillip Securities"). By receiving or reading this publication, you agree to be bound by the terms and limitations set out below.

This publication shall not be reproduced in whole or in part, distributed or published by you for any purpose. Phillip Securities shall not be liable for any direct or consequential loss arising from any use of material contained in this publication.

The information contained in this publication has been obtained from public sources which Phillip Securities has no reason to believe are unreliable and any analysis, forecasts, projections, expectations and opinions (collectively the "Research") contained in this publication are based on such information and are expressions of belief only. Phillip Securities has not verified this information and no representation or warranty, express or implied, is made that such information or Research is accurate, complete or verified or should be relied upon as such. Any such information or Research contained in this publication is subject to change, and Phillip Securities shall not have any responsibility to maintain the information or Research made available or to supply any corrections, updates or releases in connection therewith. In no event will Phillip Securities be liable for any special, indirect, incidental or consequential damages which may be incurred from the use of the information or Research made available, even if it has been advised of the possibility of such damages.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this material are as of the date indicated and are subject to change at any time without prior notice.

This material is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this material may not be suitable for all investors and a person receiving or reading this material should seek advice from a financial adviser regarding the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

This publication should not be relied upon as authoritative without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this publication has been made available constitutes neither a recommendation to enter into a particular transaction nor a representation that any product described in this material is suitable or appropriate for the recipient. Recipients should be aware that many of the products which may be described in this publication involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of a security. Any decision to purchase securities mentioned in this research should take into account existing public information, including any registered prospectus in respect of such security.

Disclosure of Interest

Analyst Disclosure: Neither the analyst(s) preparing this report nor his associate has any financial interest in or serves as an officer of the listed corporation covered in this report.

Firm's Disclosure: Phillip Securities does not have any investment banking relationship with the listed corporation covered in this report nor any financial interest of 1% or more of the market capitalization in the listed corporation. In addition, no executive staff of Phillip Securities serves as an officer of the listed corporation.

Availability

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

Information contained herein is based on sources that Phillip Securities (Hong Kong) Limited ("PSHK") believed to be accurate. PSHK does not bear responsibility for any loss occasioned by reliance placed upon the contents hereof. PSHK (or its affiliates or employees) may have positions in relevant investment products. For details of different product's risks, please visit the Risk Disclosures Statement on http://www.phillip.com.hk.

© 2018 Phillip Securities (Hong Kong) Limited

Contact Information (Regional Member Companies)

SINGAPORE Phillip Securities Pte Ltd Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101

Tel : (65) 6533 6001 Fax : (65) 6535 6631 Website: <u>www.poems.com.sq</u>

HONG KONG Phillip Securities (HK) Ltd

Exchange Participant of the Stock Exchange of Hong Kong 11/F United Centre 95 Queensway Hong Kong Tel (852) 22776600 Fax (852) 28685307 Websites: www.phillip.com.hk

> INDONESIA PT Phillip Securities Indonesia ANZ Tower Level 23B, JI Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel (62-21) 57900800 Fax (62-21) 57900809 Website: www.phillip.co.id

THAILAND

Phillip Securities (Thailand) Public Co. Ltd 15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel (66-2) 6351700 / 22680999 Fax (66-2) 22680921 Website www.phillip.co.th

UNITED KINGDOM

King & Shaxson Capital Limited 6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel (44-20) 7426 5950 Fax (44-20) 7626 1757 Website: www.kingandshaxson.com

AUSTRALIA PhillipCapital Australia Level 12, 15 William Street, Melbourne, Victoria 3000, Australia Tel (613) 96188238

Fax (613) 92002272 Website: <u>www.phillipcapital.com.au</u>



MALAYSIA

Phillip Capital Management Sdn Bhd B-3-6 Block B Level 3 Megan Avenue II, Number 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel (603) 21628841 Fax (603) 21665099 Website: www.poems.com.my

JAPAN

PhillipCapital Japan K.K. Nagata-cho Bldg., 8F, 2-4-3 Nagata-cho, Chiyoda-ku, Tokyo 100-0014 Tel (81-3) 35953631 Fax (81-3) 35953630 Website:<u>www.phillip.co.jp</u>

CHINA

Phillip Financial Advisory (Shanghai) Co. Ltd No 436 Heng Feng Road, Green Tech Tower Unit 604, Postal code 200070 Tel (86-21) 51699400 Fax (86-21) 60911155 Website: <u>www.phillip.com.cn</u>

FRANCE

King & Shaxson Capital Limited 3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel (33-1) 45633100 Fax (33-1) 45636017 Website: www.kingandshaxson.com

UNITED STATES

Phillip Futures Inc 141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1.312.356.9000 Fax +1.312.356.9005