# P PhillipCapital

### **CH ENERGY ENG (3996.HK)**

Newly signed contracts keep growing

#### Hong Kong | Construction and Engineering | Company Update

#### Company update

Since November 2019, the company and its subsidiaries have signed or awarded a number of new projects, including four domestic projects involving an investment of approximately RMB17.2 billion; eight overseas projects mainly focus on power station projects. Major projects include: 1) China Energy Engineering Group Guangdong Power Engineering Co., Ltd., a subsidiary of China Energy Engineering Group Southern Construction & Investment Co., Ltd. has entered into an EPC contract for the Baltic Sea 324.8MW Wind Farm Project in Poland. The project is located in Słupsk, Poland near the Baltic Sea, and includes 5 specific projects, Its main work comprises power station EPC construction, which includes designing services, manufacturing, supervising, testing, equipment supplying, whole factory constructing, installing, debugging, training, spare parts within the warranty period, consumables and services, etc. The contract amount of the project is approximately EUR568 million. 2) The project is located in Umm Al Quwain, United Arab Emirates. Its main work comprises the construction of a seawater desalination plant with a daily production capacity of 150MIG (approximately 682,000 tonnes/day), including the design, procurement, construction, debugging and testing of seawater intake and drainage ancillary facilities and water storage tanks. The total contract amount of the project is approximately USD625 million, of which the contract amount of Gezhouba International Co. is approximately USD369.5 million. The contract term is 33 months, commencing from the date of construction. 3) The project company is jointly established by the government-funded representative and the social investor, and is responsible for the unified operation. The total investment of the project is approximately RMB5.732 billion, and the term of cooperation is 30 years, including 4 years of construction period and 26 years of operation period. 4) a subsidiary and cooperating parties has entered into an EPC contract for the 1000MW Oil and Gas Combined Cycle Power Station Project in Maysan, Iraq. The project is situated in Maysan Governorate, Iraq. Its main works comprise the design, procurement, and construction of the 1000MW Oil and Gas Power Station. The contract amount of the Project is approximately USD1,200 million. The contract term is 36 months. According to the National Bureau of Statistics, the cumulative annual growth rate of China's fixed asset investment was 5.2% in October 2019, maintaining moderate growth. However, the current downward pressure on the economy is increasing, government is expected to continue introducing relevant policies to increase the infrastructure investment to drag the bottom of the economy. In addition, the monetary policy remains stable and loose, which will benefit the development of the infrastructure sector. We expect that the new contract value of the company will continue to grow steadily.

## Signed strategic cooperation agreements with SHIG and Sansha city's government to promote business transformation and development

On November 19, 2019, the signing ceremony of the strategic cooperation framework agreement between China Energy Construction Group Co., Ltd. and Sansha City Government was held in Sansha. According to the agreement, the two sides will carry out comprehensive cooperation in the areas of infrastructure construction and ecological protection in Sansha City, and jointly advance the implementation of relevant major projects. On July 26, 2019, the company has entered into a strategic cooperation framework agreement with Shandong Heavy Industry Group Co., Ltd. (SHIG). Both parties unanimously agreed to establish a comprehensive strategic co-operative partnership in various aspects such as engineering construction and equipment procurement, international business, high-end equipment and industrial park construction, new energy, capital cooperation, technological services as well as talent cooperation. The two parties would fully utilize their respective advantages in various aspects such as their technology, capital, talents, management, market and resources, achieving a win-win situation with mutual benefits and joint development. It is understood that SHIG is a Shandong Provincial state-owned enterprise, and is a Chinese leading and internationally renowned automobile and equipment manufacturing group. The company actively explores cooperation opportunities, seeks business transformation and development, and lays the foundation for new performance growth points in the future.

December 17, 2019

# ACCUMULATE (Degraded)

CMP HKD 0.89

(Closing price at 13 December 2019) TARGET HKD 1.05 (+17.98%)

#### **COMPANY DATA**

| O/S SHARES (MN)      | 9,262     |
|----------------------|-----------|
| MARKET CAP (HKDMN)   | 8,244     |
| 52 - WK HI/LO (HKD): | 1.08/0.74 |

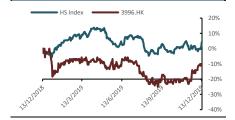
#### SHARE HOLDING PATTERN

| China Energy Engineering Group Co., | 60.32% |
|-------------------------------------|--------|
| China Reform Holdings Corporation   | 6.76%  |

#### PRICE PERFORMANCE

|               | 1M     | 3M    | 1Y      |
|---------------|--------|-------|---------|
| CH ENERGY ENG | 15.58% | 7.23% | -11.17% |
| HSI           | 4.20%  | 1.23% | 4.39%   |

#### **RETURN & HSI**



Source: Phillip Securities (HK) Research

#### **KEY FINANCIALS**

|            | MICI |      |      |      |      |
|------------|------|------|------|------|------|
| mn HKD     | FY17 | FY18 | FY19 | FY20 | FY21 |
| אח ווווו   | A    | A    | E    | E    | E    |
| Revenue    | 234, | 224, | 238, | 247, | 256, |
|            | 370  | 034  | 933  | 645  | 900  |
| Net        | 5,26 | 4,57 | 4,49 | 4,79 | 5,06 |
| Profit for | 1    | 1    | 0    | 3    | 0    |
| Owners     |      |      |      |      |      |
| EPS RMB    | 0.18 | 0.15 | 0.15 | 0.16 | 0.17 |
| P/E        |      |      |      |      |      |
|            | 4.61 | 5.28 | 5.37 | 5.03 | 4.77 |
| BVPS       |      |      |      |      |      |
| RMB        | 1.64 | 1.70 | 1.82 | 1.95 | 2.09 |
| P/B        |      |      |      |      |      |
|            | 0.49 | 0.48 | 0.44 | 0.42 | 0.39 |
| DOE        | 11.2 | 9.18 | 8.56 | 8.54 | 8.42 |
| ROE        | 7%   | %    | %    | %    | %    |

 $Source: Company\ reports,\ Phillip\ Securities\ Est.$ 

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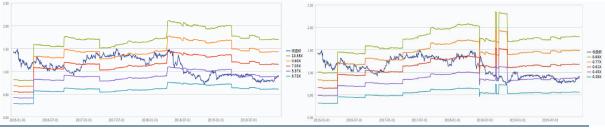


#### Adjust TP to HKD 1.05, degrade to "ACCUMULATE" rating

We adjusted target price to HKD 1.05, corresponding to FY19/FY20/FY21 6.34x/5.94x/5.62x PE, which was +17.98% higher than the current price (HKD 0.89 as of December 13, 2019), degrading to "ACCUMULATE" rating.

Figure-1: P/E Band





Source: Phillip Securities (HK) Research, Wind

| Table-1: Recent      | new projects | 5                 |  |           |   |
|----------------------|--------------|-------------------|--|-----------|---|
| Announcement<br>Date | Location     | Contract<br>Size  | Project  | Term      | Details   |
| 5/11/2019            | POLAND       | EUR568<br>million | WIND FARM<br>PROJECT                             |           | The project is located in Słupsk, Poland near the Baltic Sea, and includes 5 specific projects, i.e. Drzezewo 100MW Wind Farm Project, Czluchow 99MW Wind Farm Project, DIV 79.2MW Wind Farm Project, Warblewo 40MW Wind Farm Project and Jaromierz 6.6MW Wind Farm Project. The Project plans to construct a 324.8MW wind power machine unit. Its main work comprises power station EPC construction, which includes designing services, manufacturing, supervising, testing, equipment supplying, whole factory constructing, installing, debugging, training, spare parts within the warranty period, consumables and services, etc. The contract amount of the Project is approximately EUR568 million. |
| 8/11/2019            | KENYA        | USD200<br>million | 100MW WIND<br>POWER PROJECT                      |           | The Project is situated on the Ngong Hills, Kajiado, Kenya, which is 45 km from the capital Nairobi. Its main work comprises the construction of a 100MW wind power farm on the Ngong Hills. The Project is divided into three phases. A capacity of 30MW will be installed in the first phase, a capacity of 40MW will be installed in the second phase, and a capacity of 30MW will be installed in the third phase. The contract amount of the Project is approximately USD200 million.  |
| 12/11/2019           | Greece       |                   | THE GREECE MINOS 50MW TOWER PHOTOTHERMAL PROJECT | 30 months | The Project is located in Crete, Greece. Its main work comprises the construction of a 50MW Molten Salt Tower Solar Energy Photothermal Storage Power Station including the design, procurement, construction, and commissioning. The contract term of the Project is 30 months, commencing from the date of construction.  |



| 12/11/2019 | China  | RMB3<br>billion     | THE WATER DIVERSION AND POWER GENERATION SYSTEM         |                         | The Project is located on the upper reaches of Jinsha River at the junction of Baiyu County, Ganzi Tibetan Autonomous Prefecture, Sichuan Province and Gongjue County, Changdu District, Tibet Autonomous Region. The main works are permanent transportation engineering, diversion tunnel engineering, water retaining structures, spillway projects, flood discharge hole projects, water transport structures, power plant projects, right bank downstream protection works, firefighting engineering, renovation works, metal-structural equipment manufacturing and installation works, environmental protection and soil and water conservation works, and completed external sand and gravel concrete projects, etc After the Project is completed, it will transport a large amount of clean electric energy every year and reduce carbon dioxide, sulfur dioxide, dust and other emissions by approximately 10 million tonnes, which will play an important role in promoting the economic development of Tibet Autonomous Region. |
|------------|--|---------------------|---|-------------------------|--|
| 14/11/2019 | UMM AL<br>QUWAIN<br>OF<br>UNITED<br>ARAB<br>EMIRATES | USD625<br>million   | THE 150MIG<br>SEAWATER<br>DESALINATION<br>PROJECT       | 33<br>months            | The Project is located in Umm Al Quwain, United Arab Emirates. Its main work comprises the construction of a seawater desalination plant with a daily production capacity of 150MIG (approximately 682,000 tonnes/day), including the design, procurement, construction, debugging and testing of seawater intake and drainage ancillary facilities and water storage tanks. The total contract amount of the Project is approximately USD625 million, of which the contract amount of Gezhouba International Co. is approximately USD369.5 million. The contract term is 33 months, commencing from the date of construction.   |
| 15/11/2019 | SAUDI<br>ARABIA                                      |                     | SUDAIR 1000MW PHOTOVOLTAIC POWER GENERATION PROJECT     |                         | The Project is located in Sudair Industrial City, Saudi Arabia, which is 150KM northwest to Riyadh. Its main work comprises the designing, procurement, construction, debugging and trial run of the 1090.214MW (direct-current side-installed machine) photovoltaic power station.  |
| 19/11/2019 | KINGDOM<br>OF<br>LESOTHO                             | USD523<br>million   | MAFEITENG<br>SPECIAL<br>ECONOMIC ZONE<br>PROJECT        |                         | The Project is situated in the Mafeiteng area of the Kingdom of Lesotho, which is 80 km from the capital Maseru. Its main work comprises the construction of a light industrial, agricultural, pharmaceutical processing park with an area of approximately 60,000 square metres, including processing plants, warehouses, office areas, logistics facilities, ancillary living facilities, water supply and electricity facilities etc. The contract amount of the Project is approximately USD523 million.   |
| 22/11/2019 | China  | RMB5.732<br>billion | THE PPP PROJECT OF THE WATER SUPPLY IRRIGATION PROJECT  | 30 years                | The project company of the Project is jointly established by the government-funded representative and the social investor, and is responsible for the unified operation of the Project. The total investment of the Project is approximately RMB5.732 billion, and the term of cooperation is 30 years, including 4 years of construction period and 26 years of operation period.   |
| 27/11/2019 | China  | RMB3.772<br>billion | THE NEW CONSTRUCTION OF EPC GENERAL CONTRACTING PROJECT | 762<br>calendar<br>days | The construction scale of the Project is a new $2\times660MW$ ultra-supercritical coal-fired power generation unit, which includes the construction of environmental protection facilities such as highefficient desulfurization, denitrification and ultra-low-emission facilities at the same time. The bid price of the Project is approximately RMB3.772 billion, and the contract term is 762 calendar days (calculation will start basing on the date of the first cubic meter of concrete of the main factory).   |





| 27/11/2019 | China  | RMB4.7<br>billion   | THE SUB-<br>STANDARD<br>WATER BODY<br>COMPREHENSIVE<br>IMPROVEMENT<br>EPC+O PROJECT | 96<br>months | The Project is situated in Zhongshan, Guangdong Province, and mainly comprises testing and modification of pipeline of 55.22 km, construction of new sewage interception pipe with a total length of 542.35 km, silt removal of 52,200 m3, ecological restoration project along the river and water utilities informatization construction project etc. The bid-winning amount of the Project is approximately RMB4.7 billion and the term of cooperation is 96 |
|------------|--------|---------------------|---|--------------|---|
| 28/11/2019 | IRAQ   | USD1,200<br>million | OIL AND GAS COMBINED CYCLE POWER STATION PROJECT                                    | 36<br>months | months.  The Project is situated in Maysan Governorate, Iraq. Its main works comprise the design, procurement, and construction of the 1000MW Oil and Gas Power Station. The contract amount of the Project is approximately USD1,200 million. The contract term is 36 months   |
| 29/11/2019 | Mexico | USD254<br>million   | OIL AND GAS<br>STORAGE AND<br>TRANSPORTATION<br>PROJECT                             |              | The Project is located in Manzanillo, Colima, Mexico. Its main work is the construction of oil and gas storage and pipeline facilities, railway connections and station facilities, as well as five oil and gas transshipment terminals in Manzanillo, Colima, Mexico. The contract amount of the Project is approximately USD254 million.  |

Source: Phillip Securities (HK) Research

#### Risk

International business fails expectations; China infrastructure investment fails expectations; China electricity investment fails expectations; Policy risk.



#### **Financials**

Table-2: Financial data

| FYE DEC                    | <u>FY17A</u> | <u>FY18A</u> | <u>FY19E</u> | FY20E      | <u>FY21E</u> |
|----------------------------|--------------|--------------|--------------|------------|--------------|
| Valuation Ratios           |              |              |              |            |              |
| P/E                        | 4.61         | 5.28         | 5.37         | 5.03       | 4.77         |
| P/B                        | 0.49         | 0.48         | 0.44         | 0.42       | 0.39         |
| Dividend Yield             | 3.78%        | 3.78%        | 3.71%        | 3.96%      | 4.18%        |
| Per Share Data in RMB      |              |              |              |            |              |
| EPS                        | 0.18         | 0.15         | 0.15         | 0.16       | 0.17         |
| DPS                        | 0.03         | 0.03         | 0.03         | 0.03       | 0.03         |
| BVPS                       | 1.64         | 1.70         | 1.82         | 1.95       | 2.09         |
| Growth & Margins (%)       |              |              |              |            |              |
| Growth                     |              |              |              |            |              |
| Revenue                    | 5.49%        | -4.41%       | 6.65%        | 3.65%      | 3.74%        |
| Operating Profit           | 7.80%        | 3.82%        | 12.18%       | 10.56%     | 6.06%        |
| Net Profit                 | 21.85%       | -5.66%       | 5.88%        | 6.74%      | 5.58%        |
| Margins                    |              |              |              |            |              |
| Gross Margin               | 11.79%       | 13.29%       | 13.51%       | 13.97%     | 14.21%       |
| Operating Profit Margin    | 4.67%        | 5.08%        | 5.34%        | 5.70%      | 5.82%        |
| Net Profit Margin          | 3.87%        | 3.82%        | 3.79%        | 3.90%      | 3.97%        |
| Key Ratios                 |              |              |              |            |              |
| ROA                        | 1.65%        | 1.25%        | 1.09%        | 1.05%      | 1.02%        |
| ROE                        | 11.27%       | 9.18%        | 8.56%        | 8.54%      | 8.42%        |
| Income Statement in mn RMB |              |              |              |            |              |
| Revenue                    | 234,370.11   | 224,034.35   | 238,932.82   | 247,644.50 | 256,900.20   |
| Gross Profit               | 27,628.71    | 29,763.35    | 32,275.88    | 34,593.10  | 36,494.79    |
| EBIT                       | 14,317.81    | 14,708.28    | 15,696.57    | 17,043.49  | 17,897.68    |
| EBT                        | 11,955.26    | 11,676.81    | 12,367.57    | 13,201.20  | 13,937.96    |
| Net Profit                 | 9,064.24     | 8,551.51     | 9,054.30     | 9,664.60   | 10,203.98    |
| Net Profit for Owners      | 5,261.15     | 4,570.69     | 4,490.25     | 4,792.92   | 5,060.41     |

Source: Company, Phillip Securities (HK) Research (Financial data as of December 13, HKD/CNY=0.910)





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| Total Return | Recommendation | Rating | Remarks                                       |
|--------------|----------------|--------|---|
| >+20%        | Buy            | 1      | >20% upside from the current price            |
| +5% to +20%  | Accumulate     | 2      | +5% to +20%upside from the current price      |
| -5% to +5%   | Neutral        | 3      | Trade within $\pm 5\%$ from the current price |
| -5% to -20%  | Reduce         | 4      | -5% to -20% downside from the current price   |
| <-20%        | Sell           | 5      | >20%downside from the current price           |

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation

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